



Everything you need in a package

February 13, 2017

Dear Valued Customer:

The cost of aluminum has increased steadily since the fourth quarter of last year and although D&W Fine Pack works painstakingly to mitigate cost increases we simply are not able to absorb the additional costs of aluminum sheet material associated with the supply of your purchases.

Therefore, we find it necessary to implement a 5% price increase on all Aluminum Food Disposable products. We will review your purchases, in detail, and provide you the appropriate price modifications based on the product offered. Any contracted business will increase per the terms of the agreement.

This price increase will be effective Wednesday, March 15, 2017 and will apply to any orders shipping on or after that date.

Thank you for your continued support of D&W Fine Pack. We are truly appreciative of your continued support and are committed to working with you through this period of escalating raw material. Please contact your commercial representative should you have any questions.

Respectfully,

A handwritten signature in black ink, appearing to read 'Keith W. Dunlap', with a long horizontal flourish extending to the right.

Keith W. Dunlap
Sr. Vice President
Sales and Marketing