



September 24, 2018

Dear Valued Stretch Film Customer,

Our resin suppliers have decided to implement their previously announced increase due to an extremely tight supply of ethane, as well as continued global demand. Ethane is used to produce ethylene and this unexpected market tightness has played a significant part in this increase becoming a reality.

We continue to monitor this situation and will advise should more increases need to follow this one.

In addition to raw material increases, all companies are facing continual increases in other areas of our business. More specifically, freight costs have risen dramatically and need to be addressed.

Due to these circumstances, IPG will be implementing a 4% increase with all orders placed on or after October 5, 2018 for all SuperFlex® and StretchFlex® products.

All orders will be subject to allocation review and must specify immediate shipment. In addition, IPG reserves the right to accept or reject new orders for any reason, including the shipment date of orders.

Please contact your Customer Service Representative to verify lead times prior to placing your order.

IPG remains committed to supporting our strategic partners and greatly appreciate your continued support of our mutual partnership.

Sincerely,

A handwritten signature in black ink that reads "Glenn K. Cooper". The signature is written in a cursive, flowing style.

Glenn K. Cooper  
Vice President - Stretch Film & Strategic Planning  
Intertape Polymer Group®

